Staff Report for 2024 State Board of Equalization

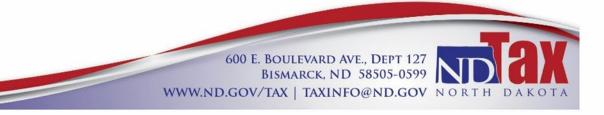
File No.: 2024-CASS-FARGO-STERLING PROPERTIES, LLLP-KENNEDY Prepared By: PROPERTY TAX DIVISION County or City: CITY OF FARGO Appellant: STERLING PROPERTIES, LLLP Type of Appeal: COMMERCIAL VALUE

Appeal Issue: Sterling Properties, LLLP, represented by Sam Jelleberg, is appealing the property value of \$828,000 on parcel number 01-3610-00690-000, located at 4219 10th Ave SE, Fargo, ND.

Analysis:

Summary:

Proposal for Review:





Appellant Information – State Board of Equalization

County or City:	Fargo, ND
Appellant:	Sterling Properties, LLLP
Type of Appeal:	Residential

Please complete this form in its entirety. The information provided will be taken into consideration when investigating and reaching a conclusion regarding the appeal presented. To provide ample time for investigation, all information to support the appeal (property information, pictures, income information, etc.) must be received by August 1, 2024, and is subject to open records. Please provide one questionnaire per property.

Please email or mail any supporting documentation to: propertytax@nd.gov

or The Office of State Tax Commissioner, Attn: Property Tax, 600 E Boulevard Ave., Bismarck, ND 58505-0599

Information for Property Referenced in Appeal:

Property	
name	Kennedy
City	Fargo
Address	4219 10th Ave SW
Township	
Name	Barnes
County	Cass
Parcel ID	01-3610-00690-000
	Lot: 4 Block: 6 VILLAGE WEST 2ND PT LOT 4 BLK 6 AS FOLL:COM AT SE COR LOT 4 THN N 89 DEG 40'0"" W AL G S LN FOR 81.70' THN CONT ALG S LN ALG CURVE TO L EFT-DELTA 9 DEG 7'49"" R 411.28' FOR ARC DIST OF 6 5.57' THN N 0 DEG 14'0"" E PAR TO E LN OF LOT 4 FO R 136.96' THN S 89 DEG 46'0"" E FOR 32' THN N 0 DE G 14'0"" FOR 108' TO PT ON N LN THN S 89 DEG 46'0" " E ALG N LN FOR 115'
Legal	TO NE COR THN S 0DEG 14'0"" W ALG
Description	E LN OF LOT 4 FOR 240' TO SE COR



Appellant Contact Information:

Appellant Name: Sam Jelleberg Address: 4340 18th Ave S, Fargo, ND 58103 Phone Number: 701-201-0645 Email Address: SJelleberg@SRETrust.com

Answer the questions below that apply to the appeal:

Are you the owner c	of the property of th	is appeal? ⊠ Yes □ No (If No, please see the Consent to Release Financial Info)	
Did you receive a no	otice of increase lett	ter from the city/township? (choose all that apply)	
\boxtimes Prior to	□ After	Township/City Equalization Meeting	
\boxtimes Prior to	□ After	County Equalization Meeting	
	🗆 No Notifica	tion Received	
) did you appeal you p/City ⊠ County	ar assessment? (choose all that apply) □ N/A	
*Please note NDCC § 57-13-04.3(a)(1)(2) requires appellants to appeal to the State Board of Equalization must have applied to both local and county boards.			

Has a recent appraisal been completed on the property? \Box Yes (if yes, please attach) \Box No

What grounds is your appeal based upon? Please check all that apply and provide supporting documentation for each selection.

□ Factual error, that is, a data collection or clerical error.

Equity and uniformity claim of discriminatory level of assessment.

 \boxtimes Belief that the valuation is inaccurate.

Exemption, classification, or assessment limitation.

Please attach or email (propertytax@nd.gov) the following:

1. A detailed explanation of your appeal

2. Evidence to validate the assessment appealed

Appeal Process:

- 1.) Appellant notifies the Property Tax Division of intent to appeal.
- 2.) Submit this form and all applicable documentation to propertytax@nd.gov by the date specified above.
- 3.) The State Board of Equalization meets on the second Tuesday in August to examine and compare the returns of the assessment of taxable property as submitted by North Dakota counties. This is locally assessed property. The board equalizes the property so that all assessments of similar

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taxable property are uniform and equal throughout the state. During this meeting, tax directors or other representatives from a county will speak, along with city representatives, and individual taxpayers.

- 4.) After the State Board meeting, your case will be assigned, and staff will reach out to schedule an onsite review of the property (when deemed applicable). While an interior inspection of the property is not required, interior reviews may affect the consideration of value. If denied an interior review, we will assess from the exterior only. Staff will not be allowed to enter the property without the owner or a representative present.
- 5.) Generally, by the first Thursday of October, the property tax division staff will present their findings to the State Board of Equalization with a recommendation. The board deliberates and votes. You can attend this meeting; however, public comments are not accepted.



Kennedy Apartments Income Approach Tax Analysis April 5, 2024										
Parcel ID	2020 (payabl	e 2021)	2021 (payable	e 2022)	2022 (payable	2023)	2023 (payab	le 2024)	2024 (paya	ble 2025)
Number	Assessed	Taxes	Assessed	Taxes	Assessed	Taxes	Assessed	Taxes	Assessed	Taxes
<u>01-3610-00690-000</u>	830,100	11,191	830,100	11,403	830,100	11,297	938,000	12,184	938,000	
Value	830,100	11,191	830,100	11,403	830,100	11,297	938,000	12,184	938,000	0
Increase >		[0.0%	1.9%	0.0%	-0.9%	13.0%	7.8%	0.0%	-100.0%
No. Units > Value Per Unit >	12 69,175		69,175		69,175		78,167		78,167	
Determination: See word document										

Jacob Lane April 5, 2024

Kennedy (tbkenn01)

Annual Statement

Period = Jan 2019-Jan 2023

Book = Accrual ; Tree = ysi_is

		EOY	EOY
		Dec 2019	Dec 2020
40002	INCOME		
40100	Gross Potential Rent	121,860.00	121,615.0
40200	Month to Month Fee	1,500.00	1,800.0
40400	Vacancy	-5,559.00	-2,936.0
40600	Rent Incentives	-3,515.00	-1,028.0
40601	Material Rent Incentives	0.00	-11.2
40995	Covid 19	0.00	-711.7
40999	NET COLLECTED RENT	114,286.00	118,728.0
42001	MISC INCOME		
42150	Application Fees	365.00	225.0
42350	Early Termination Fees	600.00	0.0
42400	Interest Income	34.01	71.1
42450	Late Fees	1,360.00	1,400.0
42550	NSF Fees	35.00	0.0
42600	Prelease Incentive Forfeited	1,225.00	0.0
42650	Revenue Sharing Income	252.50	272.7
42850	Other Income	213.25	18.2
42851	Other Income-Insurance Claims	0.00	0.0
42852	Other Income-Renters Insurance	0.00	0.0
42855	Other Income-Collections	0.00	981.1
42856	Bad Debt Expense ASC 842	-4,105.03	-1,637.7
42998	TOTAL MISC INCOME	-20.27	1,330.4
49999	TOTAL INCOME	114,265.73	120,058.4
50000	EXPENSES FROM RENTAL OPERATIONS		
50005	OWNER EXPENSES		
50010	REPAIRS AND MAINTENANCE EXPENSES		
50095	MAINTENANCE STAFF COSTS		
50100	Maintenance Staff	5,709.42	5,925.6
50145	TOTAL MAINTENANCE STAFF COSTS	5,709.42	5,925.6
50150	REPAIRS AND MAINTENANCE OTHER		
50155	Temp Agency and Non-employee	363.60	138.0
50160	Internal Labor-Upgrade	0.00	0.0
50170	Caretaker-Internal Labor	432.85	2,354.1
50180	Turn Cleaning-Internal Labor	31.65	15.8
50200	Appliances and Laundry	2,620.47	505.5
50202	Appliances and Laundry-Upgrade	0.00	0.0

50210	Window Treatments	400.49	98.47
50212	Window Treatments-Upgrade	0.00	0.00
50220	Cooling Systems	790.79	1,146.58
50230	Custodial	1,721.86	1,331.92
50231	Custodial-Projects	0.00	0.00
50232	Custodial-Contract and Caretaker	2,600.00	325.00
50234	Custodial-Turn Cleaning	575.00	425.00
50240	Decks and Railings	0.00	0.00
50250	Doors	1,897.33	1,382.07
50251	Doors-Projects	0.00	0.00
50252	Doors-Upgrade	0.00	0.00
50255	Doors-Garage	1,024.60	796.63
50260	Electrical and Lighting	510.38	271.85
50261	Electrical and Lighting-Projects	0.00	2,890.80
50262	Electrical and Lighting-Upgrade	0.00	0.00
50280	Exterior Finishes and Foundation	0.41	1.25
50281	Exterior Finishes and Foundation-Projects	0.00	3,286.00
50290	Extermination	444.15	810.00
50300	Fire Safety	109.54	175.81
50310	Flooring	4,398.23	3,978.58
50311	Flooring-Projects	0.00	0.00
50312	Flooring-Upgrade	0.00	0.00
50330	Grounds Maintenance	895.58	992.77
50332	Grounds-Internal Labor	237.23	486.41
50350	Heating Systems	570.07	320.22
50351	Heating Systems-Projects	0.00	0.00
50370	Landscaping	510.82	0.37
50371	Landscaping-Projects	0.00	14,416.00
50380	Locks and Keys	289.30	213.07
50390	Millwork and Cabinets and Countertop	192.69	88.80
50392	Millwork and Cabinets and Countertop-Upgrade	0.00	0.00
50420	Painting-Interior	2,783.82	1,607.29
50421	Painting-Interior-Projects	0.00	3,286.00
50422	Painting-Interior-Upgrade	0.00	0.00
50431	Parking Lot-Projects	905.00	0.00
50440	Parking Lot-Sweeping and Striping	0.00	200.00
50450	Plumbing	859.45	490.58
50452	Plumbing-Upgrade	0.00	0.00
50470	Repairs and Maintenance	273.53	237.69
50472	Repairs and Maintenance-Upgrades	0.00	0.00
50473	Repairs and Maintenance – Insurance Claims	0.00	527.80
50474	COVID 19 Direct Expenses	0.00	22.94
50480	Roof	800.00	0.00
50500	Signage	0.56	0.00
50510	Snow Removal	3,135.52	1,439.75
50515	Snow Removal-Internal Labor	15.83	64.77
50522	Tubs and Surrounds-Upgrade	0.00	0.00

50540	Windows	3.77	198.91
50900	Resident Chargebacks	-2,004.62	-916.53
50990	Cleaning and Finish-Upgrade	0.00	0.00
50998	TOTAL REPAIRS AND MAINTENANCE OTHER	27,389.90	43,610.43
50999	TOTAL REPAIRS AND MAINTENANCE EXPENSES	33,099.32	49,536.07
51000	PROPERTY MANAGEMENT AND OPERATING EXPENSES		
51009	OFFICE AND ADMIN		
51095	ON-SITE STAFF COSTS		
51100	On-Site Staff Costs	6,141.60	6,229.03
51130	On-Site Staff Training and Education	1.93	0.00
51145	TOTAL ON-SITE STAFF COSTS	6,143.53	6,229.03
51146	PROPERTY MANAGEMENT EXPENSES OTHER	0,110.00	0,229.00
51200	Advertising and Marketing	603.72	243.48
51200	Applicant Screening	970.00	177.50
51240	Bank Charges	45.27	31.69
51250	Collection Costs	1,557.50	-3.00
51300	Legal Fees	9.90	3.48
51300	Material Rental Incentives	9.29	0.00
51330	Model Unit and Open Unit Decor	69.18	14.88
51340	Move-In Gifts	72.01	168.70
51360	Office Equipment and Furnishings	389.07	255.71
51370	Office Rent	401.82	453.04
51390	Office Telephone and Internet	50.33	48.85
51400	Office Supplies	252.28	113.08
51430	Professional Fees	7.44	9.03
51440	Property Management Fees	5,686.15	5,979.73
51460	Resident Retention	71.72	2.92
51470	Site Equipment	51.47	10.92
51996	TOTAL PROPERTY MANAGEMENT EXPENSES OTHER	10,247.15	7,510.01
51999	TOTAL PROPERTY MANAGEMENT EXPENSES	16,390.68	13,739.04
52000	UTILITIES	10,550.00	13,7 39.01
52200	Electricity-Unit	472.09	479.73
52210	Electricity-House	1,090.29	1,234.26
52400	Garbage Removal	901.12	946.37
52900	Water and Sewer	4,921.18	4,937.09
52999	TOTAL UTILITIES	7,384.68	7,597.45
53000	OTHER OPERATING EXPENSES	.,	.,
53100	Real Estate Taxes	11,117.23	11,190.94
53200	Property Insurance	3,646.94	4,119.18
53210	Claims Expense	309.26	115.83
53989	TOTAL OTHER OPERATING EXPENSES	15,073.43	15,425.95
53990	TOTAL PROPERTY MANAGEMENT AND OPERATING EXPE	38,848.79	36,762.44
53999	TOTAL OWNER EXPENSES	71,948.11	86,298.51
69990	TOTAL EXPENSES	71,948.11	86,298.51
09990		/ 1/970.11	00,290.31

69999	NET OPERATING INCOME	42,317.62	33,759.97
70000	FIXED EXPENSES		
70010	INTEREST EXPENSE		
70100	Interest Expense-Debt Issuance Costs	285.64	167.26
70110	Interest Expense-Debt Issuance Costs Write-Off	0.00	18.98
70300	Interest Expense-Mortgage	19,164.54	14,184.37
70600	Interest Expense-Security Deposits	22.66	23.42
70999	TOTAL INTEREST	19,472.84	14,394.03
71000	OTHER FIXED EXPENSES		
71300	Depreciation	22,179.82	22,799.81
71998	TOTAL OTHER FIXED EXPENSES	22,179.82	22,799.81
71999	TOTAL FIXED EXPENSES	41,652.66	37,193.84
80000	ADMINISTRATION OF REIT		
80600	OTHER ADMINISTRATION OF REIT EXPENSES		
80650	Bank Charges	0.00	218.43
80999	TOTAL OTHER ADMINISTRATION OF REIT EXPENSES	0.00	218.43
81999	TOTAL ADMINISTRATION OF REIT	0.00	218.43
90000	OTHER INCOME AND EXPENSE		
90001	OTHER INCOME		
90800	Interest Income	6.99	0.00
90840	Other Income	0.00	0.00
90999	TOTAL OTHER INCOME	6.99	0.00
99899	TOTAL OTHER INCOME AND EXPENSE	-6.99	0.00
99900	NET INCOME	671.95	-3,652.30

EOY	ΕΟΥ	EOY
Dec 2021	Dec 2022	Dec 2023
122,260.00	126,650.00	136,585.00
975.00	300.00	350.00
-3,528.00	-480.00	-5,788.00
-1,227.00	-320.00	-40.00
0.00	0.00	0.00
711.75	0.00	0.00
119,191.75	126,150.00	131,107.00
350.00	240.00	280.00
0.00	0.00	0.00
13.87	15.85	18.35
1,360.00	2,600.00	3,680.00
70.00	210.00	350.00
0.00	0.00	0.00
1,148.62	310.66	1,100.47
24.68	7.39	79.18
50.01	0.00	0.00
0.00	24.14	343.32
0.00	2,967.26	0.00
0.00	-2,448.79	-6,016.71
3,017.18	3,926.51	-165.39
122,208.93	130,076.51	130,941.61

 5,429.71	6,012.51	6,809.24
 5,429.71	6,012.51	6,809.24
416.98	84.89	428.11
0.00	0.00	15,081.00
271.17	48.15	726.66
283.19	-2.35	0.00
3,430.00	1,056.70	5,227.33
0.00	0.00	3,519.03

590.12	62.94	686.98
0.00	0.00	229.10
84.83	1,975.11	3,278.57
1,200.80	1,043.17	3,186.07
0.00	0.00	1,545.00
1,320.00	1,071.25	1,135.00
625.00	225.00	1,583.28
0.00	100.00	596.50
2,025.07	3,988.68	1,392.43
0.00	0.00	9,979.00
0.00	0.00	4,986.17
557.80	371.28	874.54
766.88	308.49	1,409.33
0.00	0.00	0.00
0.00	0.00	1,446.97
76.32	0.00	419.50
0.00	0.00	0.00
600.00	640.00	640.00
319.08	114.13	118.91
10,733.67	140.60	4,292.51
5,865.34	0.00	0.00
0.00	0.00	3,575.20
900.00	960.00	1,390.99
363.46	206.50	126.20
100.63	567.63	777.33
0.00	0.00	693.54
2.61	60.39	0.00
0.00	0.00	0.00
662.41	282.91	266.62
158.00	94.02	47.81
0.00	0.00	3,742.99
2,777.75	472.65	1,977.18
0.00	0.00	0.00
0.00	0.00	1,571.77
0.00	0.00	0.00
240.00	120.00	125.00
1,442.95	1,378.15	2,348.67
0.00	0.00	1,772.84
506.91	283.60	260.41
0.00	0.00	243.28
230.60	0.00	0.00
1.49	0.00	0.00
0.00	0.00	535.00
14.89	0.00	0.00
692.50	1,935.34	2,547.61
162.21	311.54	368.96
0.00	0.00	1,945.91

0.00	0.00	460.75
-3,410.00	-212.50	-669.45
0.00	0.00	161.82
34,012.66	17,688.27	87,052.42
39,442.37	23,700.78	93,861.66

5,929.82	6,155.13	7,474.13
0.00	0.00	0.00
5,929.82	6,155.13	7,474.13
43.99	83.88	371.93
310.50	167.00	327.56
3.85	4.41	3.69
156.68	742.18	624.80
0.00	0.00	635.00
0.00	0.00	0.00
2.93	0.00	10.05
0.00	48.69	75.66
190.88	386.64	277.58
379.94	414.48	383.04
77.73	72.54	72.78
108.54	97.19	110.42
185.97	2.66	38.93
6,135.74	6,390.84	6,535.56
9.87	106.13	33.28
0.00	5.67	2.77
7,606.62	8,522.31	9,503.05
13,536.44	14,677.44	16,977.18
271.12	2.87	-73.67
1,419.07	1,723.26	1,439.27
982.88	987.92	1,016.40
5,704.24	7,824.78	12,596.49
8,377.31	10,538.83	14,978.49
11,403.47	11,297.47	12,183.79
7,294.68	8,344.23	10,339.15
0.00	0.00	0.00
18,698.15	19,641.70	22,522.94
40,611.90	44,857.97	54,478.61
80,054.27	68,558.75	148,340.27
80,054.27	68,558.75	148,340.27

42,154.66	61,517.76	-17,398.66
173.30	154.56	135.83
0.00	0.00	0.00
11,996.87	11,462.05	11,067.93
27.95	31.08	30.72
12,198.12	11,647.69	11,234.48
22,799.82	18,436.48	18,039.82
22,799.82	18,436.48	18,039.82
34,997.94	30,084.17	29,274.30
34,997.94	30,084.17	29,274.30

 0.00	0.00	0.00
 0.00	0.00	0.00
 0.00	0.00	0.00

	0.00	0.00	0.00
	85.15	0.00	0.00
	85.15	0.00	0.00
-	-85.15	0.00	0.00
-			
-	7,241.87	31,433.59	-46,672.96

	2019	2020	2021	2022	2023
NOI	42,317.62	33,759.97	42,154.66	61,517.76	-17,398.66
Real Estate Taxes	11,117.23	11,190.94	11,403.47	11,297.47	12,183.79
Projects Expense	905.00	23,878.80	5,865.34	0.00	12,217.54
Upgrade Expenses	0.00	0.00	0.00	0.00	38,276.08
NOI adding back RE taxes & Projects/upgrades	54,339.85	68,829.71	59,423.47	72,815.23	45,278.75

Rent Roll with Lease Charges

Kennedy (tbkenn01)

As Of = 12/31/2023

Month Year = 12/2023

Unit	Unit Type	Unit Resident	Market Charge	Amount	Resident	Other Move In	Lease	Move Out	Balance
		Sq Ft	Rent Code		Deposit	Deposit	Expiration		
Current/I	Notice/Vacant Resider	nts							
101	CGM3FXXA	1,050.00 t0378395	1,003.00 rentins	11.00	600.00	0.00 7/30/2021	9/30/2024		90.00
			rent	970.00					
			Total	981.00					
102	CGM3FXXA	1,050.00 t0397197	1,233.00 rent	1,200.00	1,200.00	0.00 8/4/2023	8/31/2024		400.00
			Total	1,200.00					
103	CGM2FXXA	1,000.00 t0385240	885.00 rent	865.00	800.00	0.00 4/19/2022	10/31/2024		0.00
			Total	865.00					
104	CGM3FXXA	1,050.00 t0385484	1,008.00 rent	875.00	400.00	0.00 11/30/2016	6/30/2019	3/31/2024	46.00
			rentins	11.00					
			Total	886.00					
201	CGM3FXXA	1,050.00 t0368470	1,008.00 rent	975.00	400.00	0.00 8/24/2020	8/31/2024		92.52
			Total	975.00					
202	CGM3FXXA	1,050.00 t0361437	1,008.00 rent	975.00	400.00	0.00 10/11/2019	4/30/2024	5/31/2024	0.00
			rentins	11.00					
			Total	986.00					
203	CGM3FXXA	1,050.00 t0392763	1,008.00 rent	975.00	975.00	0.00 2/14/2023	2/28/2025		304.00
			rentins	11.00					
			Total	986.00					
204	CGM3FXXA	1,050.00 t0396227	1,008.00 rent	975.00	975.00	0.00 8/1/2023	7/31/2024		-936.00
			rentins	11.00					
			Total	986.00					
301	CGM3FXXA	1,050.00 t0382118	1,013.00 rentins	11.00	900.00	0.00 12/23/2021	12/31/2024		114.00
			rent	925.00					
			Total	936.00					
302	CGM3FXXA	1,050.00 t0377103	1,013.00 rent	980.00	600.00	0.00 9/10/2021	11/30/2024		-0.17
-						· · · · · · · · · · · ·	,,		

Rent Roll with Lease Charges

Kennedy (tbkenn01)

As Of = 12/31/2023

Month Year = 12/2023

	Unit Type	Unit Resident	Market C	harge	Amount	Resident	Other Mov	e In L	.ease M	ove Out	Balance
		Sq Ft	Rent Co	ode		Deposit	Deposit	E	xpiration		
			Т	otal	980.00						
303 (CGM3FXXA	1,050.00 t0374705	1,013.00 re	ntins	11.00	600.00	0.00 4/7/2	021 5	/31/2024		-0.7
		1,000100 (00) 1/00		nt	980.00	000.00	0.00 1772	.021 5	,51,2021		017
				otal	991.00						
304 CGM3	CGM3FXXA	1,050.00 t0400834	1,018.00 re	nt	995.00	986.00	0.00 12/7,	/2023 1	/31/2025		11.8
			re	ntins	11.00						
			Τα	otal	1,006.00						
		Total	12,218.00		11,778.00	8,836.00	0.00				121.3
Scoupe			Square	Market	Lease	Security	Other	# Of	% Unit	% Sqft	Balance
			Footage	Rent	Charges	Deposit	Deposits	Units	Occupancy	Occupied	
Current/Notice/V			12,550.00	12,218.00	11,778.00	8,836.00	0.00	12	100.00	100.00	121.3
uture Pecidents/Annlic			0.00	0.00	0.00	0.00	0.00	0			0.0
Occupied Units			12,550.00	12,218.00				12	100.00	100.00	
otal Non Kev			0.00	0.00				0	0.00	0.00	
otal Vacant			0.00	0.00				0	0.00	0.00	
Inits											

11,778.00

rent

Total

11690

Kennedy

Sunchase, Village West and Granger Court, all of similar product type are currently assessed at \$62k, 57k and 67k, respectively. Kennedy is of similar vintage to these properties.

As secondary support, income from the property does not support valuation of property based on current market values in 2023 (attached).

Requesting \$67,000 per door assessment reflecting current market values in 2023 and based on acquisition support.